A.M. Byers Company Established 1864 Pittsburgh, Pa.

Genuine Wrought Gron Tubular and Hot Rolled Products

August 21, 1944

Electric Furnace Alloy Steels Open Stearth Alloy Steels 'Earbon Steel Tubular Products

Mr. Robert L. Shank, 1112 Lancaster Avenue, Rosemont, Pennsylvania.

Dear Mr. Shank:

One of the questions that folks keep asking is how they can install Byers Radiant Heating in multi-story buildings. This is natural enough, for no matter how popular the one-story basementless house may become, there will always be situations where more than one floor will be desired.

In such buildings, it is the usual practice to warm the first story by means of wrought iron coils in or under the floor, and the second story by embedding wrought iron coils in the plaster ceiling.

The method of installing floor coils has been treated in some detail in various of our advertisements, particularly those appearing in ARCHITECTURAL FORUM. If there is any question in your mind as to procedure, we shall be glad to send you reprints of the ads, each of which carries a rather complete story in itself.

The method of installing the ceiling coils is discussed in the attached reprint, and there is little that we can add in this letter. If it leaves any specific points uncovered, we hope you will write us. Experience with several hundred installations has brought contacts with practically all types of installations, so that almost any query can be answered in "how the other fellow did it" terms.

Sincerely,

G. B. Cushing

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Manager Sales Promotion